

Fehraltorf April 19, 2021

Exista AG arranges succession

Dear customers, suppliers and partners

We are pleased to inform you about the succession plan of Exista AG.

Exista AG has been successful in the market for more than thirty years, with over twenty years under the leadership of Roger Weber as Managing Director and Urs Horat as Chairman of the Board. Now the shareholders have decided to arrange the company's succession in good time and to place the company in new hands. Continuity and the outlook of successful further development based on the current strategic path were the determining factors in the decision. With André Günter and Ernst Roth, two experienced entrepreneurs and managers will take over 100% of the company.

Roger Weber will hand over management to Ernst Roth as of June 1, 2021 and will ensure a strong and judicious transition of the business and customer relationships until the end of September 2021. Roger Weber will also be available in an advisory capacity after this time.

Our priority is the successful continuation of longstanding and trusting collaboration with our partners. Values like focus on customer needs, high flexibility, fast decisions and reactions, and high reliability and quality in execution, which have made Exista AG and its partners successful over all these years, shall be maintained and lived on.

The new CEO and delegate of the Board of Directors, Ernst Roth, brings more than 20 years of management experience from the industry. An electrical engineer by training, he has international expertise in industrial automation as well as the railway, power engineering, and electromobility sectors. Among other locations, he has lived with his family in China for several years.

André Günter will take over as Chairman of the Board of Directors and, together with Ernst Roth, will play an active role in the company's development. After a career in major international corporations, he became an entrepreneur before the age of 40, contributing to the successful further development of an SME in the field of laboratory automation as managing director. Since 2016, he has been self-employed and supports company owners and boards of directors in strategy and organizational issues as well as transformation processes in an advisory capacity or as an active board member.



Together, the two new owners are convinced that they bring the necessary tools to understand customer and market needs and to continue to develop good solutions together with their long-standing partners. They have long-term goals and want to continue to expand Exista AG as a specialist for customer-specific, high-quality power supplies as well as system solutions for LEDs and rechargeable batteries. They see cooperation with suppliers and partners in a spirit of partnership as the basis for mutual success and are very much looking forward to meeting colleagues and stakeholders in person as soon as possible.

Urs Horat and Roger Weber are incredibly pleased to have found an entrepreneurial solution to ensure the continuation of the established and well recognized Exista AG.

We would like to thank you for your trust and long-lasting, good cooperation, and hope for a successful continuation of this business relationship.

With kind regards,

The previous owners

Urs Horat and

The new owners

André Günter and

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Roger Weber

Ernst Roth